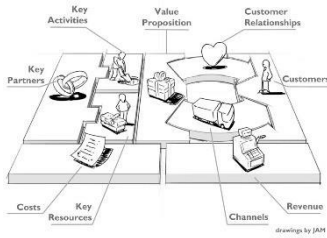


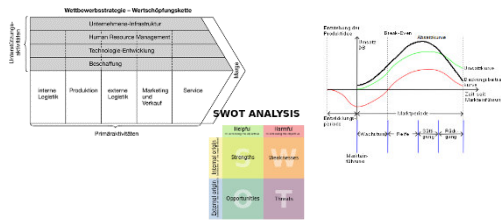
Performance Management & Controlling

A key success factor is clarity about the business model, future strategy, and goals to develop the target vision for the TOM.

Business model



Strategy



Requirements for the TOM

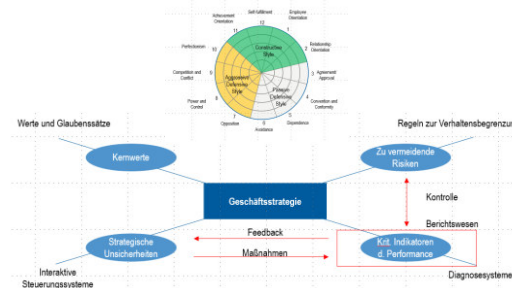
Process design



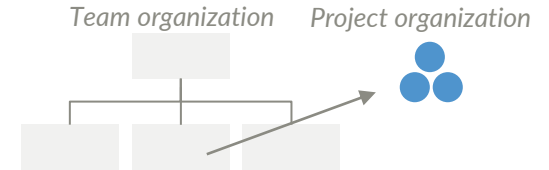
Targets and corporate KPIs



Leadership and corporate culture



Basic responsibility structure



Management systems

